



**GROUP AFFINITY STAFF PRICE LIST**

**January 1 - March 31 2013**



## Panda

MODEL / VERSION	SAVING		EMPLOYEE PRICE OTR	RETAIL PRICE OTR**
1.2 69bhp Pop	14.00%	<b>£500.00</b>	£7,224.57	£8,900.00
1.3 Pop MultiJet 75bhp	14.00%	<b>£500.00</b>	£9,116.57	£11,100.00
1.2 Easy 69bhp	14.00%	<b>£500.00</b>	£7,783.56	£9,550.00
0.9 Easy TwinAir 85bhp	14.00%	<b>£500.00</b>	£8,815.56	£10,750.00
0.9 Easy TwinAir 85bhp Dualogic	14.00%	<b>£500.00</b>	£9,731.46	£11,815.00
1.3 Easy MultiJet 75bhp	14.00%	<b>£500.00</b>	£9,675.57	£11,750.00
1.2 Lounge 69bhp	14.00%	<b>£500.00</b>	£8,213.57	£10,050.00
0.9 Lounge TwinAir 85bhp	14.00%	<b>£500.00</b>	£9,245.57	£11,250.00
0.9 Lounge TwinAir 85bhp Dualogic	14.00%	<b>£500.00</b>	£10,161.47	£12,315.00
1.3 Lounge MultiJet 75bhp	14.00%	<b>£500.00</b>	£10,105.56	£12,250.00
0.9 TwinAir 85 bhpTrekking	14.00%	<b>£250.00</b>	£10,527.57	£12,450.00
1.3 16v MJet Trekking	14.00%	<b>£250.00</b>	£11,387.56	£13,450.00
0.9 TwinAir 85 bhp 4x4	14.00%	<b>£250.00</b>	£11,817.57	£13,950.00
1.3 16v MJet 4x4	14.00%	<b>£250.00</b>	£12,677.56	£14,950.00



## FIAT 500 & 500C

MODEL / VERSION	CUSTOMER SPEND VALUE	RETAIL PRICE OTR**
<b>FIAT 500 3dr</b>		
1.2 Pop	£1,500	£9,960.00
1.3 16v MultiJet Pop (95)	£1,650	£12,360.00
1.2 Colour Therapy	£1,500	£10,760.00
0.9 TwinAir Colour Therapy	£1,650	£11,960.00
1.2 Lounge	£1,800	£11,360.00
0.9 TwinAir Lounge	£1,800	£12,760.00
1.3 16v MultiJet Lounge (95)	£1,800	£13,760.00
<b>1.2 Street - Subject to stock</b>	£1,650	£11,360.00
<b>0.9 Street TwinAir - Subject to stock</b>	£1,800	£12,760.00
<b>1.3 16v MultiJet Street (95) - Subject to stock</b>	£1,800	£13,760.00
<b>FIAT 500 byGucci</b>		
1.2 500byGucci	£2,000	£14,860.00
0.9 500byGucci TwinAir	£2,000	£16,060.00
<b>FIAT 500 C 3dr</b>		
1.2 Pop	£1,750	£12,960.00
1.3 16v MultiJet Pop (95bhp)	£1,750	£15,360.00
1.2 Colour Therapy	£1,800	£13,310.00
0.9 Colour Therapy TwinAir	£2,000	£14,510.00
1.2 Lounge	£2,000	£14,360.00
0.9 TwinAir Lounge	£2,000	£15,560.00
1.3 16v MultiJet Lounge(95bhp)	£2,000	£16,760.00
<b>FIAT 500C byGucci</b>		
1.2 500CbyGucci	£2,200	£17,860.00
0.9 500CbyGucci TwinAir	£2,200	£19,060.00
<p style="text-align: center;"><b>FIAT 500 &amp; FIAT 500C CUSTOMERS ARE ENTITLED TO SPEND UP TO £2,000 &amp; £2,200^ RESPECTIVELY ON MANUFACTURER ITEMS OR SERVICES E.G. OPTIONS, SERVICE PLAN, ETC. OR TOWARDS A VERSION UPGRADE</b></p>		



## Fiat 500L

MODEL / VERSION	CUSTOMER SPEND VALUE	RETAIL PRICE OTR**
<b>FIAT 500L 5dr</b>		
1.4 16v Pop Star (95)	£1,500	£14,990.00
0.9 TwinAir Pop Star (105)	£1,750	£16,490.00
1.3 16v MultiJet Pop Star (85)	£1,750	£16,490.00
1.3 16v MultiJet MTA Pop Star (85)	£1,800	£17,390.00
1.6 16v MultiJet Pop Star (105)	£1,800	£17,490.00
1.4 16v Easy (95)	£1,500	£14,990.00
0.9 TwinAir Easy (105)	£1,750	£16,490.00
1.3 16v MultiJet Easy (85)	£1,750	£16,490.00
1.3 16v MultiJet MTA Easy (85)	£1,800	£17,390.00
1.6 16v MultiJet (105) Easy	£1,800	£17,490.00
1.4 16v Lounge (95)	£1,750	£16,390.00
0.9 TwinAir Lounge (105)	£2,000	£17,890.00
1.3 16v MultiJet Lounge (85)	£2,000	£17,890.00
1.3 16v MultiJet MTA Lounge (85)	£2,000	£18,790.00
1.6 16v MultiJet Lounge (105)	£2,000	£18,890.00
<b>FIAT 500L CUSTOMERS ARE ENTITLED TO SPEND UP TO £2,000^ ON MANUFACTURER ITEMS OR SERVICES E.G. OPTIONS, SERVICE PLAN, ETC. OR TOWARDS A VERSION UPGRADE</b>		

### Additional Special Offer For

#### Pre-Launch Orders Only\*

Free of charge HiFi System by Beats® and a wheel upgrade.

Retail Value £900

**\*Pre-Launch offer only available on orders placed prior to February 14 2013**

Offer subject to terms and conditions contact your Fiat Dealer for full details of this offer



## Punto

MODEL / VERSION	SAVING	EMPLOYEE PRICE OTR	RETAIL PRICE OTR**
<b>PUNTO 3 DOOR MY 2012</b>			
1.2 Pop 8v 69	24.5%	£7,522.50	£9,800.00
1.3 Pop MultiJet 75	24.5%	£9,108.00	£11,900.00
1.2 Easy 8v 69 (without Start&Stop)	24.5%	£8,352.99	£10,900.00
1.4 Easy MultiAir 16v 105	24.5%	£9,443.17	£12,305.00
1.4 Easy 8v 77	24.5%	£8,688.17	£11,305.00
1.4 Easy 8v 77 Dualogic	24.5%	£9,032.49	£11,800.00
1.3 Easy MultiJet 85	24.5%	£10,240.50	£13,400.00
1.4 GBT 8v 77	24.5%	£9,065.67	£11,805.00
1.3 GBT MultiJet 85	24.5%	£10,617.99	£13,900.00
0.9 TwinAir 85	24.5%	£9,258.99	£12,100.00
1.4 Lounge 8v 77	24.5%	£9,896.17	£12,905.00
1.4 Lounge MultiAir 16v 105	24.5%	£10,651.17	£13,905.00
1.4 Lounge MultiAir Turbo 135	24.5%	£11,599.50	£15,200.00
1.3 Lounge MultiJet 85	24.5%	£11,448.49	£15,000.00
<b>PUNTO 5 DOOR MY 2012</b>			
1.2 Pop 8v 69	24.5%	£7,975.50	£10,400.00
1.3 Pop MultiJet 75	24.5%	£9,560.99	£12,500.00
1.2 Easy 8v 69 (without Start&Stop)	24.5%	£8,805.99	£11,500.00
1.4 Easy MultiAir 16v 105	24.5%	£9,896.17	£12,905.00
1.4 Easy 8v 77	24.5%	£9,141.17	£11,905.00
1.4 Easy 8v Dualogic	24.5%	£9,485.49	£12,400.00
1.3 Easy MultiJet 85	24.5%	£10,693.49	£14,000.00
1.4 GBT 8v 77	24.5%	£9,518.67	£12,405.00
1.3 GBT MultiJet 85	24.5%	£11,070.99	£14,500.00
0.9 TwinAir 85	24.5%	£9,711.99	£12,700.00
1.4 Lounge 8v 77	24.5%	£10,349.17	£13,505.00
1.4 Lounge MultiAir 16v 105	24.5%	£11,104.17	£14,505.00
1.3 Lounge MultiJet 85	24.5%	£11,901.49	£15,600.00



## Punto with Brio Pack

MODEL / VERSION	SAVING	EMPLOYEE PRICE OTR	RETAIL PRICE OTR**
<b>3 DOOR</b>			
1.2 Easy 8v 69 *	22.5%	£8,560.91	£11,990.00
1.4 Easy MultiAir 16v 105 *	22.5%	£9,676.79	£13,395.00
1.4 Easy 8v 77 *	22.5%	£8,901.79	£12,395.00
1.4 Easy 8v 77 Dualogic *	22.5%	£9,258.41	£12,890.00
1.3 Easy MultiJet 85 *	22.5%	£10,498.42	£14,490.00
1.4 GBT 8v 77 *	22.5%	£9,289.29	£12,895.00
1.3 GBT MultiJet 85 *	22.5%	£10,885.91	£14,990.00
0.9 TwinAir 85 **	22.5%	£9,490.91	£13,135.00
<b>5 DOOR</b>			
1.2 Easy 8v 69 *	22.5%	£9,025.91	£12,590.00
1.4 Easy MultiAir 16v 105 *	22.5%	£10,141.79	£13,995.00
1.4 Easy 8v 77 *	22.5%	£9,366.79	£12,995.00
1.4 Easy 8v Dualogic *	22.5%	£9,723.41	£13,490.00
1.3 Easy MultiJet 85 *	22.5%	£10,963.41	£15,090.00
1.4 GBT 8v 77 *	22.5%	£9,754.29	£13,495.00
1.3 GBT MultiJet 85 *	22.5%	£11,350.91	£15,590.00
0.9 TwinAir 85 **	22.5%	£9,955.91	£13,735.00
* Brio pack consists of front fog lamps, cruise control, climate control, rear parking sensors & Blue&Me			
** Brio pack consists of leather steering wheel & gear knob, cruise control, climate control, rear parking sensors & Blue&Me			



## Bravo

MODEL / VERSION	SAVING	EMPLOYEE PRICE OTR	RETAIL PRICE OTR**
<b>BRAVO RANGE 5dr Series 1 SUBJECT TO STOCK AVAILABILITY ONLY</b>			
1.4 Active 90	24.5%	£11,636.34	£15,205.00
1.6 16v MultiJet 105 Active Eco	24.5%	£13,109.49	£17,200.00
1.6 16v MultiJet 105 MyLife	24.5%	£13,335.99	£17,500.00
1.4 16v Dynamic	24.5%	£12,391.35	£16,205.00
1.6 16v MultiJet 105 Dynamic ECO	24.5%	£13,864.50	£18,200.00
1.6 16v MultiJet 120 Dynamic Dualogic	24.5%	£14,544.00	£19,100.00
1.4 MultiAir 140 Sport (with start &stop)	24.5%	£13,671.17	£17,905.00
2.0 16v MultiJet 165 Sport	24.5%	£14,954.67	£19,605.00
<b>BRAVO RANGE 5dr Series 2</b>			
1.4 Easy 16v 90bhp	24.5%	£12,085.57	£15,800.00
1.4 MultiAir Easy 140bhp	24.5%	£13,214.40	£17,300.00
1.6 MultiJet Easy 105bhp	24.5%	£13,562.49	£17,800.00



## Qubo

MODEL / VERSION	SAVING	EMPLOYEE PRICE OTR	RETAIL PRICE OTR**
1.4 Active	23.0%	£8,998.49	£11,485.00
1.3 MultiJet 75 Active	23.0%	£10,264.53	£13,180.00
1.4 MyLife	23.0%	£9,768.48	£12,485.00
1.3 MultiJet 75 MyLife	23.0%	£11,034.54	£14,180.00
1.3 MultiJet 95 MyLife	23.0%	£11,342.53	£14,580.00
1.3 MultiJet 95 Trekking	23.0%	£11,727.54	£15,080.00





## Doblo

MODEL / VERSION	SAVING	EMPLOYEE PRICE OTR	RETAIL PRICE OTR**
1.4 16v 95 Active	21.5%	£10,694.34	£13,410.00
1.6 16v MultiJet 105 Active	21.5%	£12,541.09	£15,805.00
1.4 16v 95 MyLife	21.5%	£11,400.84	£14,310.00
1.6 16v MultiJet 105 MyLife	21.5%	£13,247.59	£16,705.00
1.6 MultiJet 90 MyLife Dualogic	21.5%	£13,875.60	£17,505.00
1.4 16v 95 Eleganza	21.5%	£12,028.85	£15,110.00
1.6 16V MultiJet 90 Eleganza Dualogic	21.5%	£14,503.60	£18,305.00
1.6 16v MultiJet 105 Eleganza	21.5%	£13,875.60	£17,505.00
2.0 16v MultiJet 135 Eleganza	21.5%	£14,114.32	£17,805.00

## **Terms & Conditions**

The discount specific to each version will apply to factory fitted options, e.g. metallic paint. Please consult your Dealer for options available on each model. All vehicles offered are subject to availability. The employee price includes VAT, road fund licence, first registration fee, delivery and number plates. All prices are based on a standard car with no fitted options. Price list as at 1 January 2013. ^Fiat 500, 500C & 500L Customer spend values include VAT. No refund will be given for money not spent. Spend values may not be taken as discount from the retail on the road price of the car. \*\* Recommended Retail Price. This document is for the buyers guidance only, the latest prices should be confirmed with your Dealer. Fiat UK will not be held responsible for any errors contained within this price guide. The purchaser should consult their Fiat Dealer for the current information. FIAT reserve the right to alter, amend or withdraw prices and offers without notice. The Group Dealer, Supplier & Affinity Staff offers cannot be used in conjunction with any other offers or incentives. Vehicles must be registered between the start and end dates stated on the front cover of this price list to secure the offers stated within.